nem Original Equipment Suppliers

Heavy Duty Marketing & Sales Forum (HDMSF)

The Heavy Duty Marketing & Sales Forum is a forum for Sales and Marketing Executives to discuss business trends, market forecasts, customer topics, technology trends and gain insights from OEMs, fleets and dealers as it relates to OEM and aftermarket sales.

Discussion Topics Include			Council Perks
2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	How's Business Roundtable The most popular portion is an open discussion about current business topics led by forum members on topics such as: branding, forecasting, digitalization, recruiting, etc.	Insic	cussion & Networking der Insights to Trends rocacy
			Council Benefits
	Advocacy Update Mema's Washington D.C. office gives a regular update on topics in Washington and how members can help guide policy		Insights to latest market developments from experts
			Learn how to become involved in Advocacy work
	Business Trends Recently HDMSF has heard from experts on topics including: future of EV's, the economic outlook, AI business applications, strategies for workforce recruitment and retention, and the future of digital marketing		Develop insight to new tools & technologies
			Contact us today to learn how you can participate!
22	Customer Updates Frequently speakers from truck OEMs, trailer OEMs, fleets, dealers and aftermarket distributors present updates on their businesses and discuss their outlook for the future.		Shannon O'Brien, Sr. Director, Programming & Strategy Aftermarket Commercial Vehicle Lead (586) 291-0775 sobrien@mema.org